

Dynamic Heterogeneity in the Australian Tax System

Greg Kaplan Matthew Maltman Matt Nolan

Discussion by Mitchell Watt

Monash University

6th Australian Workshop on Public Finance

Tax and Transfer Policy Institute, Crawford School of Public Policy

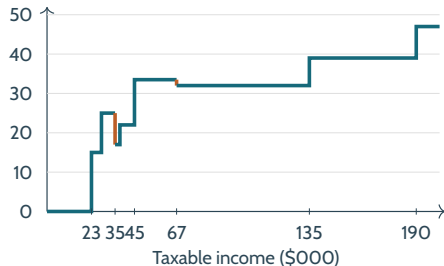
30–31 July 2026

Income timing matters when marginal tax rates differ across years

Australia, 2026–27: effective marginal tax rate

Income tax after LITO plus Medicare levy; single resident without dependants

Effective
MTR (%)

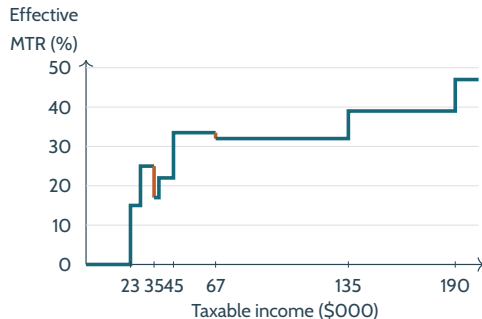


Two downward kinks: the Medicare levy phase-in ends near \$35,000; the LITO phase-out ends near \$67,000.

Income timing matters when marginal tax rates differ across years

Australia, 2026–27: effective marginal tax rate

Income tax after LITO plus Medicare levy; single resident without dependants



Two downward kinks: the Medicare levy phase-in ends near \$35,000; the LITO phase-out ends near \$67,000.

Vickrey (1939): Shift \$1 from high-income year y_s to low-income year y_t :

$$\text{tax saving} = T'(y_s) - T'(y_t)$$

⇒ tax penalties when income fluctuates around kinks in the tax schedule.

How large are these penalties in practice, and who bears them?

Annual assessment creates a large annual tax penalty at lower incomes

Empirical exercise. Using Australian tax records (PLIDA) for 2012–2022, compare each person's observed ten-year average tax rate with the rate on the same total income allocated smoothly across years.

Annual assessment creates a large annual tax penalty at lower incomes

Empirical exercise. Using Australian tax records (PLIDA) for 2012–2022, compare each person's observed ten-year average tax rate with the rate on the same total income allocated smoothly across years.

Where dispersion comes from

- ▶ Ten-year average tax rates **vary** substantially among people with similar average income.
- ▶ From the bottom through roughly the **70th percentile**, income timing and volatility account for most of the variation.
- ▶ The key mechanism is crossing the **\$18,200 tax-free threshold**.
- ▶ At the top, the treatment of capital gains and selected deductions matters more.

Annual assessment creates a large annual tax penalty at lower incomes

Empirical exercise. Using Australian tax records (PLIDA) for 2012–2022, compare each person's observed ten-year average tax rate with the rate on the same total income allocated smoothly across years.

Where dispersion comes from

- ▶ Ten-year average tax rates **vary** substantially among people with similar average income.
- ▶ From the bottom through roughly the **70th percentile**, income timing and volatility account for most of the variation.
- ▶ The key mechanism is crossing the **\$18,200 tax-free threshold**.
- ▶ At the top, the treatment of capital gains and selected deductions matters more.

How averaging compares

- ▶ At existing rates, around **80%** of taxpayers would pay less.
- ▶ The average reduction exceeds **3 percentage points** for parts of the distribution below \$50,000 in average real income.
- ▶ With revenue neutrality—an average rise of about **2 percentage points** in marginal rates—around **40%** pay less, concentrated in the lower half.

Annual assessment creates a large annual tax penalty at lower incomes

Empirical exercise. Using Australian tax records (PLIDA) for 2012–2022, compare each person's observed ten-year average tax rate with the rate on the same total income allocated smoothly across years.

Where dispersion comes from

- ▶ Ten-year average tax rates **vary** substantially among people with similar average income.
- ▶ From the bottom through roughly the **70th percentile**, income timing and volatility account for most of the variation.
- ▶ The key mechanism is crossing the **\$18,200 tax-free threshold**.
- ▶ At the top, the treatment of capital gains and selected deductions matters more.

How averaging compares

- ▶ At existing rates, around **80%** of taxpayers would pay less.
- ▶ The average reduction exceeds **3 percentage points** for parts of the distribution below \$50,000 in average real income.
- ▶ With revenue neutrality—an average rise of about **2 percentage points** in marginal rates—around **40%** pay less, concentrated in the lower half.

The paper shows how large the annual tax penalty is and who pays it. What are the welfare interpretations?

Why should taxes differ across people with different incomes?

$$y_t = f(\dots)$$

Why should taxes differ across people with different incomes?

$$y_t = f(\text{ability}, \quad , \quad)$$

Component	What might observed income reveal?
-----------	------------------------------------

Ability	Underlying earning ability and long-run resources
---------	---

Why should taxes differ across people with different incomes?

$$y_t = f(\text{ability}, \quad , \quad)$$

Component	What might observed income reveal?
-----------	------------------------------------

Ability	Underlying earning ability and long-run resources $\rightsquigarrow$ redistribution .
----------------	--

Why should taxes differ across people with different incomes?

$$y_t = f(\text{ability}, \text{luck}, \quad)$$

Component

What might observed income reveal?

Ability

Underlying earning ability and long-run resources $\rightsquigarrow$ **redistribution**.

Luck

A state of need

Why should taxes differ across people with different incomes?

$$y_t = f(\text{ability}, \text{luck}, \quad)$$

Component

What might observed income reveal?

Ability

Underlying earning ability and long-run resources $\rightsquigarrow$ **redistribution**.

Luck

A state of need $\rightsquigarrow$ **social insurance**.

Why should taxes differ across people with different incomes?

$$y_t = f(\text{ability}, \text{luck}, \text{action})$$

Component

What might observed income reveal?

Ability

Underlying earning ability and long-run resources $\rightsquigarrow$ **redistribution**.

Luck

A state of need $\rightsquigarrow$ **social insurance**.

Hidden action

Work, reporting and income-timing choices

Why should taxes differ across people with different incomes?

$$y_t = f(\text{ability}, \text{luck}, \text{action})$$

Component

What might observed income reveal?

Ability

Underlying earning ability and long-run resources $\rightsquigarrow$ **redistribution**.

Luck

A state of need $\rightsquigarrow$ **social insurance**.

Hidden action

Work, reporting and income-timing choices $\rightsquigarrow$ **incentives**.

Tax progressivity affects welfare differently across people and over time

A difference between two people need not carry the same information as a change for the same person.

Perspective

Across people

Within the same person over time

Tax progressivity affects welfare differently across people and over time

A difference between two people need not carry the same information as a change for the same person.

Perspective

Across people

Within the same person over time

Redistribution

Mirrlees (1971)

Saez (2001)

Income differences can reveal persistent earning capacity.

History helps separate persistent ability from temporary variation.

Tax progressivity affects welfare differently across people and over time

A difference between two people need not carry the same information as a change for the same person.

Perspective	Across people	Within the same person over time
Redistribution Mirrlees (1971) Saez (2001)	Income differences can reveal persistent earning capacity.	History helps separate persistent ability from temporary variation.
Social insurance Varian (1980) Farhi–Werning (2013)	Low income can indicate greater need.	Lower tax in low-income years insures high-need states.

Tax progressivity affects welfare differently across people and over time

A difference between two people need not carry the same information as a change for the same person.

Perspective	Across people	Within the same person over time
Redistribution Mirrlees (1971) Saez (2001)	Income differences can reveal persistent earning capacity.	History helps separate persistent ability from temporary variation.
Social insurance Varian (1980) Farhi–Werning (2013)	Low income can indicate greater need.	Lower tax in low-income years insures high-need states.
Incentives Golosov et al. (2003) Kocherlakota (2005)	Tax rates affect earnings choices.	History changes incentives for work and income timing across years.

Tax progressivity affects welfare differently across people and over time

A difference between two people need not carry the same information as a change for the same person.

Perspective	Across people	Within the same person over time
Redistribution Mirrlees (1971) Saez (2001)	Income differences can reveal persistent earning capacity.	History helps separate persistent ability from temporary variation.
Social insurance Varian (1980) Farhi–Werning (2013)	Low income can indicate greater need.	Lower tax in low-income years insures high-need states.
Incentives Golosov et al. (2003) Kocherlakota (2005)	Tax rates affect earnings choices.	History changes incentives for work and income timing across years.

Whether annual tax variation improves welfare depends on the rationale for progressivity, raising a basic design question: over what period should tax liability be assessed?

Weighing the case for tax smoothing

In favour of tax smoothing

- ▶ Temporary fluctuations may leave lifetime resources and underlying ability unchanged.
- ▶ Smoothing improves horizontal equity and reduces distortions to work and income timing.

Against tax smoothing

- ▶ Current income may reveal need or liquidity constraints, so low current tax provides timely insurance.
- ▶ Annual variation can preserve incentives and limit planning when income changes reflect ability, work or reporting choices.
- ▶ Smoothing creates behavioural and administrative challenges (Vickrey, 1939; Australian experience).

Weighing the case for tax smoothing

In favour of tax smoothing

- ▶ Temporary fluctuations may leave lifetime resources and underlying ability unchanged.
- ▶ Smoothing improves horizontal equity and reduces distortions to work and income timing.

Against tax smoothing

- ▶ Current income may reveal need or liquidity constraints, so low current tax provides timely insurance.
- ▶ Annual variation can preserve incentives and limit planning when income changes reflect ability, work or reporting choices.
- ▶ Smoothing creates behavioural and administrative challenges (Vickrey, 1939; Australian experience).

The balance between these cases can change across the income distribution.

At low incomes, annual taxation's costs may outweigh its benefits

A meta-Mirrleesian proposal: carry forward the unused tax-free threshold

Policy. If taxable income is below the threshold, bank the unused amount for a fixed period and add it to the threshold in later years. Higher brackets remain annual.

- ▶ **Annual benefits retained.** Low tax in low-income years supports social insurance, liquidity and automatic stabilisation.
- ▶ **Costs reduced where they matter most.** Threshold-crossing penalties fall on people with high welfare weights; the bank can lower tax on re-entry, especially after care or unemployment.
- ▶ **Proposal for authors:** Estimate how much of the paper's penalty is removed, who benefits, the fiscal cost and return-to-work effects, and how it depends on the carry-forward horizon.

A simple, limited reform may capture much of the dynamic welfare gain while constraining top-end timing and avoidance.